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## **A PRAGMATIC REVIEW ON EXIM BANK POLICIES AND ASSORTED GROWTH FACTORS**

*<sup>1</sup> Mahesh Sharma, <sup>2</sup> Dr. Rashi Mittal,*

*<sup>1</sup> Research Scholar*

*Department of Business Management*

*Noida International University*

*Noida, India*

*maheshsharma.leo7@gmail.com*

*<sup>2</sup> Associate Professor*

*Noida International University*

*Noida, India*

*rashimittal1@gmail.com*

### **ABSTRACT**

The EXIM (Export Import) Bank of India is one of the key export finance organization that was established in year 1982. This institute was established under the act of Export-Import Bank of India, 1981. From the initiation of this institution, Exim Bank of India is working as a leading mechanism and major player for the support and escalation of cross border business, trade and foreign investments. The key tasks performed by the EXIM bank includes to provide the direct financial support to the exporters of assorted categories, to issues the shares, bonds and stocks. The major objective of the Export-Import Bank of India is to deliver the financial assistance to the exporters and importers as well as to function as the top level financial institution. In the epoch of 2005-2006, the cumulative amount of credits given by the bank was 150389 million,

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while this value was 220760 millions in the recent year. Many other chores are associated with the export import bank to cater the needs of the exporters. In this paper, the EXIM policies with the statistical analysis it is found that Indian economy is one of the leading international trade economy in the world and still having endeavor to escalate as per the recent guidelines and protocols of the government. In this work, the statistical data is fetched from the government reports and investigated the overall performance of exports and imports in different aspects including products, services and countries.

Keywords – EXIM India, Export Import Bank, EXIM Policies of India, Foreign Trade Policies of India

## **INTRODUCTION**

Export-Import Bank of India (EXIM Bank) is the specialized and dedicated financial organization what is completely owned and governed by Government of India. It was set up in year 1982 with the aim to finance, facilitate and promote the foreign or international trade of India. It includes the share capital of 700 crore received from Government of India, the paid up capital on 31 March, 2014 was 3,759 crore. The Net Worth value is Rs.8,310 crore. Cumulative Profit after tax of the Bank for year 2013-14 was Rs.710 crore.

To strengthen the respective and joint exchange and speculation in the middle of India and Myanmar, the Bank opened its eighth abroad Representative Office in Yangon, Myanmar. The Bank additionally plans to set up a Project Development Company in Africa, which will basically hope to get framework ventures Africa to a bankable stage and encourage sends out from India to Africa. The Bank, with its assorted projects, takes into account diverse portions of exporters and the fare cycle. The Bank gives help with offering Indian some assistance with locating so as to firm in their globalization endeavors abroad distributor(s)/buyer(s)/partner(s) for their items and administrations. Exim Bank likewise lays unique accentuation on improving fare

capacities and worldwide intensity of Indian organizations through its different Advisory Services.

Table 1 – Year Wise Performance Analysis on EXIM Banks in India

<b>Description</b>	<b>2007-2008</b>	<b>2008-2009</b>	<b>2009-2010</b>	<b>2010-2011</b>	<b>2011-2012</b>	<b>2012-2013</b>	<b>2013-2014</b>
<b>Loan Sanctioned</b>	32805	33629	38843	47798	44412	41919	48264
<b>Loan disbursed</b>	27159	28932	33249	34423	37045	40635	43262
<b>Total Resources</b>	37301	44202	47072	54751	63673	76118	87149
<b>Financial Performance</b>							
<b>Profit Before Tax</b>	<b>533</b>	610.1	772.4	867.7	1012.6	1089	1020
<b>Profit After Tax</b>	<b>333</b>	477.4	513.5	583.6	675.1	742.3	709.8
<b>Ratios</b>							
<b>Capital to Risk Asset Ratio</b>	<b>15.1</b>	16.8	18.9	17	16.4	15.3	14.3
<b>Ratios (%)</b>							
<b>PBT to Capital (%)</b>	<b>50.8</b>	48.8	49.8	46.9	47.1	40.6	29.9
<b>PBT to Assets (%)</b>	<b>1.7</b>	1.5	1.7	1.7	1.7	1.6	1.2

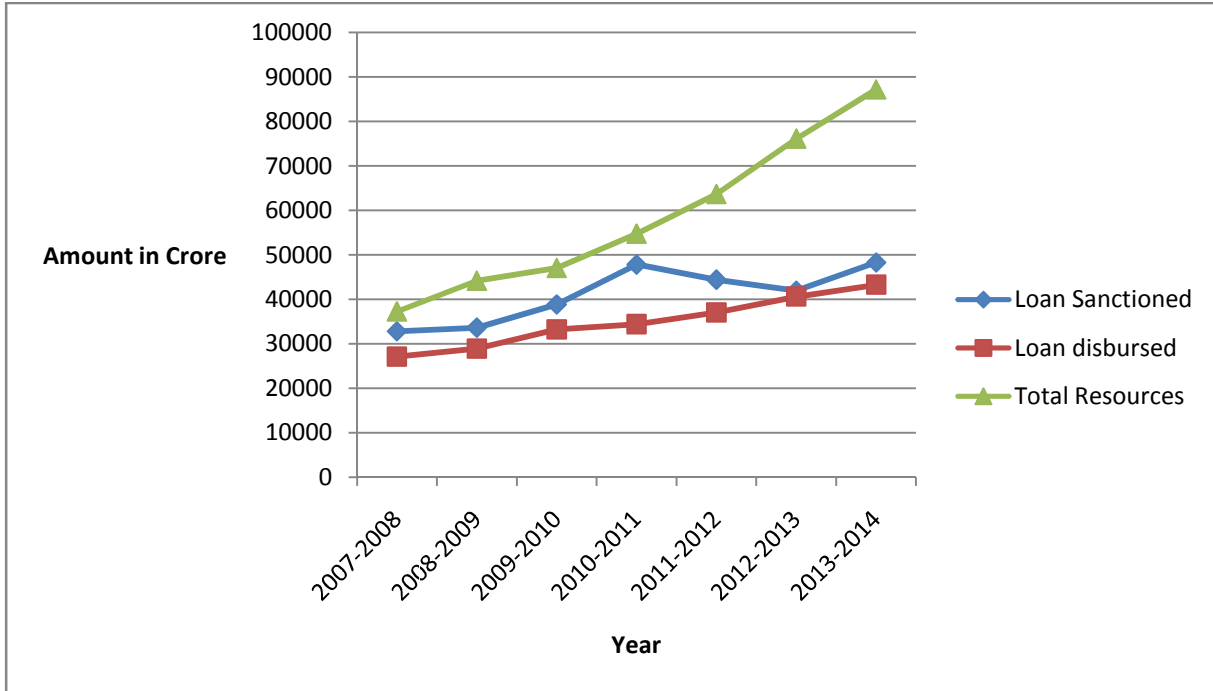


Figure 1 – Evaluation of the Loans provided by EXIM Banks in India

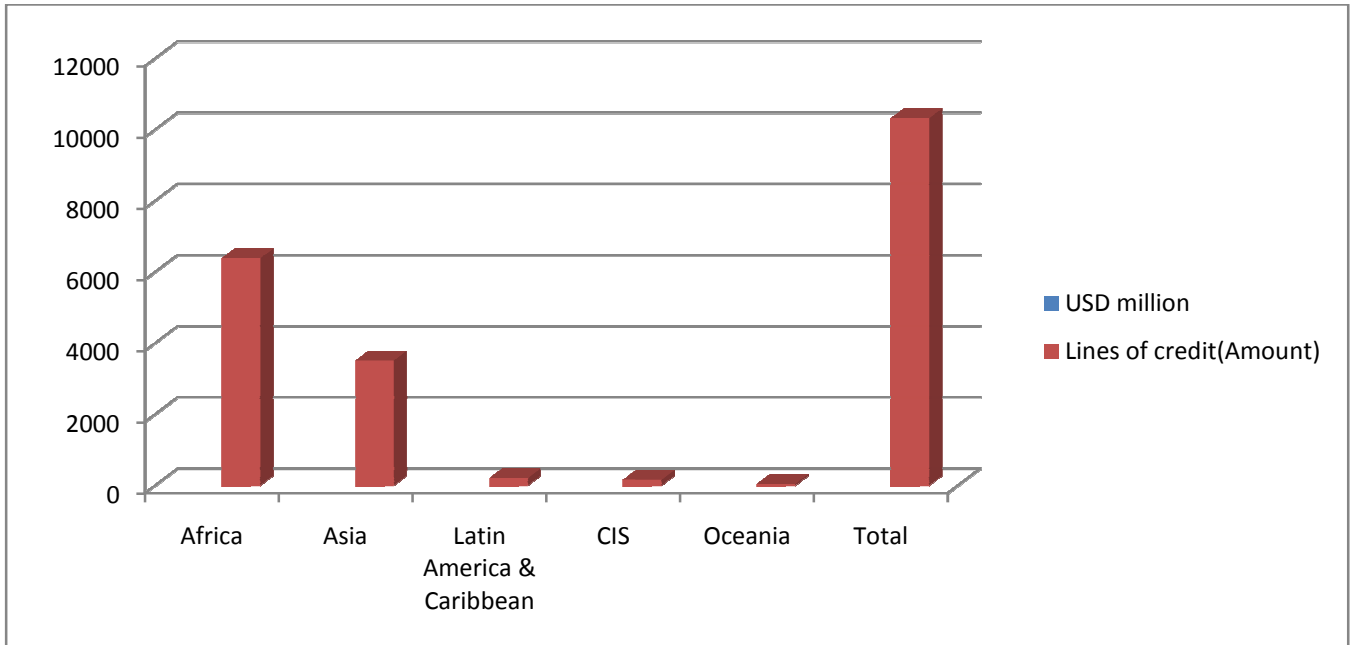


Figure 2 – Country Wise support of EXIM Bank to the exporters

Table 2 – Country Wise support of EXIM Bank to the exporters

<b>Region</b>	<b>Africa</b>	<b>Asia</b>	<b>Latin America &amp; Caribbean</b>	<b>CIS</b>	<b>Oceania</b>	<b>Total</b>
USD million						
Lines of credit (Amount)	6,388	3,513	208	166	50	10,325

## **PROBLEM FORMULATION AND RESEARCH OBJECTIVES**

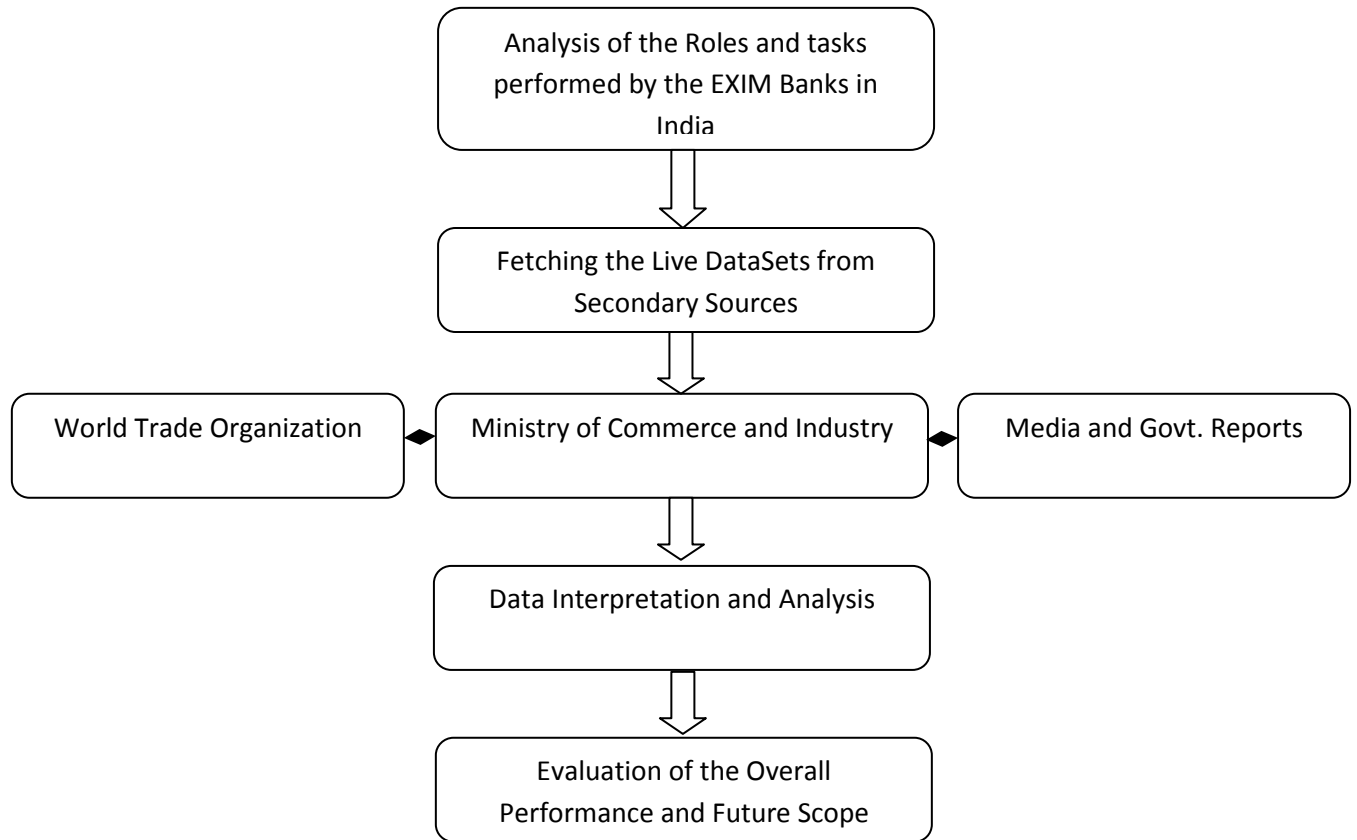
This research work focus on the performance and related aspects of the EXIM Banks if India. The dataset from the secondary sources of real portals of world trade organization, ministry of commerce and industry and media reports are fetched for analysis and predictions.

Following research objectives are carried out and achieved from the current research manuscript

-

- To investigate the relationship between economic growth and international trade
- To analyze the role of Exim bank of india. (database from 2004 to 2014)
- To analysis the existing status of international investment and trade policies of government of India. (2004-2014)

## RESEARCH METHODOLOGY



## DATA INTERPRETATION AND ANALYSIS

EXIM Bank augments Lines of Credit (LOCs) to abroad governments, money related organizations, territorial banks and different abroad substances, to fund India's fares to those nations. EXIM Bank's LOC is a danger free, non-plan of action fare financing alternative accessible to Indian exporters for advancing their fares. Under this course of action, abroad merchants are required to pay advance installment to Indian exporters, which is normally 10% of the agreement esteem. EXIM Bank pays the parity sum, which is typically 90% of the agreement worth, to Indian exporters through arranging banks in, endless supply of merchandise. EXIM

Bank likewise works LOCs, reported by the Government of India, to the nation's exchanging accomplices.

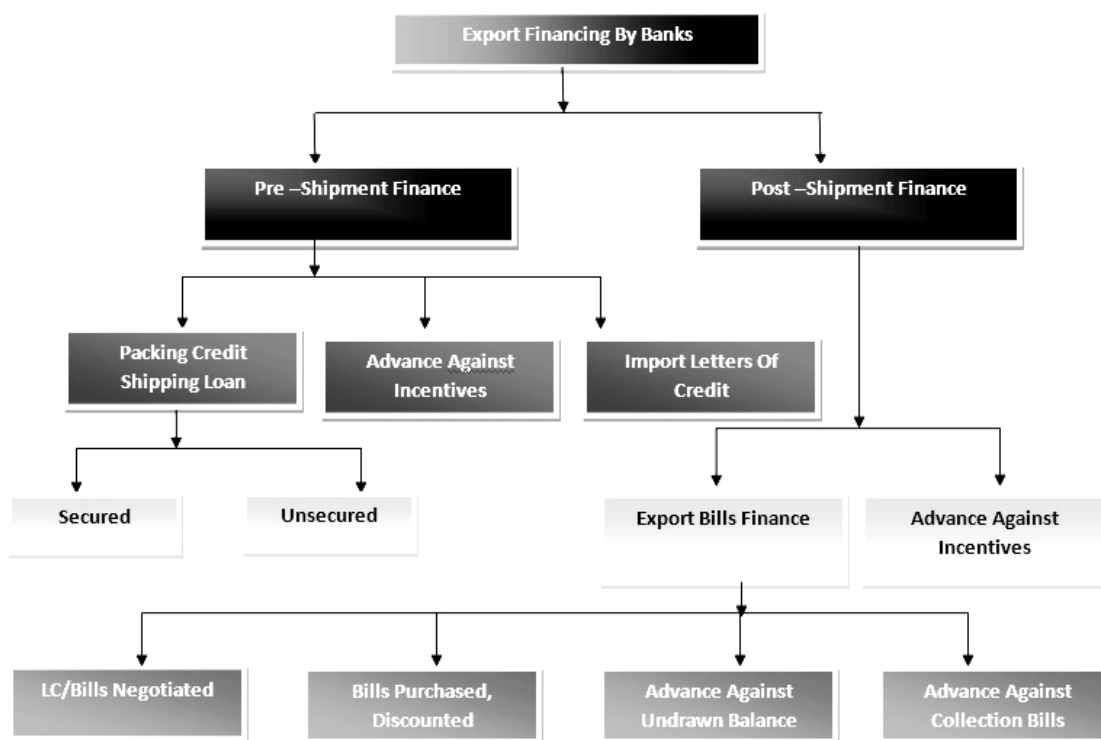


Figure 3 – Roles of EXIM Banks

Table 3 - EXIM Banks upto 2014

Parameter	FY 2008- 09	FY 2009- 10	FY 2010- 11	FY 2011- 12	FY 2012- 13	FY 2013- 14
Loans Sanctioned	33629	38843	47798	44412	41918	48264
Loans Disbursed	28933	33249	34423	37045	40635	43262
Gross Loans Outstanding - (A)	34505	39371	46041	54530	65563	75873
Gross borrowings outstanding - (B)	37202	40509	47192	54655	64485	71482

Guarantee Portfolio - (C)	3540	2274	3056	3241	4744	5367
Letters of Credit Outstandng (D)	939	843	1206	1829	2982	4060
Total Business (A + B + C+D)	76186	82997	97495	114255	137774	156782
Paid-up Capital (fully subscribed to by Government of India (GOI))	1400	1700	2000	2300	3059	3759
Net Worth	3868	4532	5230	6000	7239	8310
Capital to Risk Assets Ratio (CRAR) (%)	16.77	18.99	17.04	16.44	15.28	14.32
Gross NPL ratio (%)	1.24	1.05	1.04	1.46	2.31	2.1
Number of employees	232	232	244	253	275	295
Business per employee	324	354	395	444	501	531
Return on capital paid to Central Government	0.1	0.1	0.1	0.1	0.1	0.1
Profit Before Tax (PBT)	610	772	868	1013	1089	1020
Profit After Tax (PAT)	477	513	584	675	742	710

**Table 4 - Commodity-wise Export in India**

<b>Commodity</b>	<b>2014-2015</b>	<b>%Share</b>	<b>2015-2016(Apr-Jul)</b>	<b>%Share</b>
Live animals.	7,775.31	0.0041	1,705.76	0.0030
Meat and edible meat offal.	3,018,652.81	1.5918	767,346.95	1.3681
Fish and crustaceans, molluscs and other aquatic invertabrates.	3,208,437.78	1.6919	823,345.88	1.4680



Dairy produce; birds' eggs; natural honey; edible prod. Of animal origin, not elsewhere spec. Or included.	231,358.14	0.1220	77,201.60	0.1376
Products of animal origin, not elsewhere specified or included.	60,837.81	0.0321	17,667.22	0.0315
Live trees and other plants; bulbs; roots and the like; cut flowers and ornamental foliage.	46,079.68	0.0243	15,342.48	0.0274
Edible vegetables and certain roots and tubers.	721,603.07	0.3805	229,136.25	0.4085
Edible fruit and nuts; peel or citrus fruit or melons.	985,913.05	0.5199	302,280.32	0.5389
Coffee, tea, mate and spices.	1,756,310.10	0.9262	650,098.21	1.1591
Cereals.	5,828,221.99	3.0734	1,481,981.82	2.6423
Products of the milling industry; malt; starches; inulin; wheat gluten.	186,709.14	0.0985	71,695.81	0.1278
Oil seeds and olea. Fruits; misc. Grains, seeds and fruit; industrial or medicinal	1,356,084.23	0.7151	342,139.31	0.6100

plants; straw and fodder.				
Lac; gums, resins and other vegetable saps and extracts.	1,189,543.31	0.6273	233,198.32	0.4158
Vegetable plaiting materials; vegetable products not elsewhere specified or included.	36,609.27	0.0193	11,479.35	0.0205
Animal or vegetable fats and oils and their cleavage products; pre. Edible fats; animal or vegetable waxex.	595,502.25	0.3140	189,063.91	0.3371
Preparations of meat, of fish or of crustaceans, molluscs or other aquatic invertebrates	95,198.23	0.0502	41,982.10	0.0749
Sugars and sugar confectionery.	657,472.60	0.3467	286,346.82	0.5105
Cocoa and cocoa preparations.	84,865.67	0.0448	33,367.83	0.0595
Preparations of cereals, flour, starch or milk; pastrycooks products.	299,646.49	0.1580	108,309.97	0.1931
Preparations of vegetables, fruit, nuts or	308,948.46	0.1629	91,937.66	0.1639

other parts of plants.				
Miscellaneous edible preparations.	359,104.81	0.1894	118,710.71	0.2117
Beverages, spirits and vinegar.	231,522.68	0.1221	66,668.21	0.1189
Residues and waste from the food industries; prepared animal fodder.	1,000,615.29	0.5277	193,569.10	0.3451
Tobacco and manufactured tobacco substitutes.	586,858.67	0.3095	176,159.87	0.3141
Salt; sulphur; earths and stone; plastering materials, lime and cement.	1,199,278.27	0.6324	396,299.41	0.7066
Ores, slag and ash.	599,229.20	0.3160	125,378.83	0.2235
Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral waxes.	35,111,080.15	18.5151	6,315,908.79	11.2607
Inorganic chemicals; organic or inorganic compounds of precious metals, of rare-earth metals, or radi. Elem.	874,917.72	0.4614	231,887.50	0.4134

Or of isotopes.				
Organic chemicals	7,306,890.31	3.8531	2,487,147.34	4.4344
Pharmaceutical products	7,081,510.40	3.7343	2,807,303.28	5.0052
Fertilisers.	55,480.95	0.0293	15,243.60	0.0272
Tanning or dyeing extracts; tannins and their deri. Dyes, pigments and other colouring matter; paints and ver; putty and other mastics; inks.	1,720,585.80	0.9073	534,488.90	0.9529
Essential oils and resinoids; perfumery, cosmetic or toilet preparations.	892,774.05	0.4708	288,720.11	0.5148
Soap, organic surface-active agents, washing preparations, lubricating preparations, artificial waxes, prepared waxes, polishing or scouring prep.	318,831.35	0.1681	106,141.93	0.1892
Albuminoidal substances; modified starches; glues; enzymes.	191,182.96	0.1008	53,483.06	0.0954

Explosives; pyrotechnic products; matches; pyrophoric alloys; certain combustible preparations.	51,741.03	0.0273	16,183.19	0.0289
Photographic or cinematographic goods.	18,005.05	0.0095	3,940.75	0.0070
Miscellaneous chemical products.	1,943,227.63	1.0247	553,428.50	0.9867
Plastic	3,102,209.23	1.6359	1,070,606.11	1.9088
Rubber	1,665,754.81	0.8784	512,678.95	0.9141
Raw hides and skins (other than furskins) and leather	814,104.40	0.4293	254,507.19	0.4538
Articles of leather	1,550,118.38	0.8174	521,738.42	0.9302
Furskins and artificial fur, manufactures	1,439.53	0.0008	295.09	0.0005
Wood and articles of wood; wood charcoal.	211,789.99	0.1117	108,545.86	0.1935
Cork and articles of cork.	1,239.54	0.0007	486.11	0.0009
Manufactures of straw, of esparto or of other plaiting materials; basketware and wickerwork.	2,759.63	0.0015	1,140.70	0.0020
Pulp of wood or of	4,954.02	0.0026	3,883.72	0.0069

other fibrous cellulosic material; waste and scrap of paper or paperboard.				
Paper and paperboard; articles of paper pulp, of paper or of paperboard.	703,696.54	0.3711	255,875.93	0.4562
Printed books, newspapers, pictures and other products of the printing industry; manuscripts, typescripts and plans.	165,573.51	0.0873	58,088.80	0.1036
Silk	82,786.59	0.0437	25,044.97	0.0447
Wool, fine or coarse animal hair, horsehair yarn and woven fabric.	108,359.25	0.0571	38,176.12	0.0681
Cotton.	4,724,469.94	2.4914	1,350,558.83	2.4079
Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn.	228,674.20	0.1206	72,421.14	0.1291
Man-made filaments.	1,462,108.71	0.7710	484,644.37	0.8641
Man-made staple fibres.	1,333,421.06	0.7032	420,178.00	0.7491
Wadding, felt and nonwovens; spacial	206,579.99	0.1089	67,411.97	0.1202

yarns; twine, cordage, ropes and cables				
Carpets and other textile floor coverings.	1,112,030.92	0.5864	377,665.55	0.6733
Special woven fabrics; tufted textile fabrics; lace; tapestries; trimmings; embroidery.	247,573.94	0.1306	78,329.46	0.1397
Impregnated, coated, covered or laminated textile fabrics; textile articles of a kind suitable for industrial use.	223,147.50	0.1177	44,536.53	0.0794
Knitted or crocheted fabrics.	157,057.81	0.0828	48,169.82	0.0859
Articles of apparel and clothing accessories, knitted or crocheted.	4,680,411.21	2.4681	1,722,351.92	3.0708
Articles of apparel and clothing accessories, not knitted or crocheted.	5,622,087.16	2.9647	2,187,107.87	3.8994
Other made up textile articles; sets; worn clothing and worn textile articles; rags	2,840,596.25	1.4979	975,121.81	1.7386
Footwear, gaiters and	1,801,237.96	0.9498	627,867.60	1.1194

the like; parts of such articles.				
Headgear and parts	26,982.19	0.0142	8,077.44	0.0144
Umbrellas, sun umbrellas, walking-sticks, seat-sticks, whips, riding-crops and parts	1,385.01	0.0007	435.42	0.0008
Prepared feathers and down and articles made of feathers or of down; artificial flowers; articles of human hair.	175,677.61	0.0926	66,741.71	0.1190
Articles of stone, plaster, cement, asbestos, mica or similar materials.	852,549.38	0.4496	299,501.32	0.5340
Ceramic products.	514,864.59	0.2715	201,839.52	0.3599
Glass and glassware.	428,797.60	0.2261	163,725.10	0.2919
Natural or cultured pearls, precious or semiprecious stones, pre.metals, clad with pre.metal and artels thereof; imit. jewelry; coin.	25,393,999.05	13.3910	8,166,785.93	14.5607
Iron and steel	5,307,513.71	2.7988	1,377,362.64	2.4557



Articles of iron or steel	4,644,505.96	2.4492	1,427,070.17	2.5443
Copper	2,057,558.53	1.0850	613,606.05	1.0940
Nickel	551,741.57	0.2909	114,618.89	0.2044
Aluminium	1,737,710.32	0.9163	559,951.91	0.9983
Lead	106,170.33	0.0560	35,123.95	0.0626
Zinc	375,531.44	0.1980	119,525.11	0.2131
Tin	23,722.71	0.0125	3,838.13	0.0068
Other base metals; cermets; articles	37,153.22	0.0196	10,146.93	0.0181
Tools implements, cutlery, spoons and forks, of base metal; parts thereof of base metal.	544,081.95	0.2869	168,162.42	0.2998
Miscellaneous articles of base metal.	343,058.09	0.1809	108,283.38	0.1931
Nuclear reactors, boilers, machinery and mechanical appliances; parts	8,443,257.50	4.4524	2,776,929.62	4.9510
Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television image and sound recorders and	5,315,391.02	2.8030	1,639,018.35	2.9222

reproducers, and parts.				
Railway or tramway locomotives, rolling-stock and parts thereof; railway or tramway track fixtures and fittings and parts thereof; mechanical	82,745.85	0.0436	19,334.25	0.0345
Vehicles other than railway or tramway rolling stock, and	8,852,545.59	4.6682	2,917,950.39	5.2025
Aircraft, spacecraft, and parts	3,775,464.90	1.9909	1,214,223.89	2.1649
Ships, boats and floating structures.	3,265,722.06	1.7221	1,153,588.77	2.0568
Optical, photographic cinematographic measuring, checking precision, medical or surgical inst. And apparatus parts and accessories thereof;	1,445,896.81	0.7625	490,012.34	0.8737
Clocks	56,582.59	0.0298	21,383.64	0.0381
Musical instruments	9,921.17	0.0052	4,110.45	0.0073
Arms and ammunition;	37,721.59	0.0199	52,240.73	0.0931
Furniture; bedding, mattresses, mattress	719,440.53	0.3794	267,099.27	0.4762

supports, cushions and similar stuffed furnishing; lamps and lighting fittings not elsewhere specified or inc				
Toys, games and sports requisites;	178,620.03	0.0942	63,220.50	0.1127
Miscellaneous manufactured articles.	324,073.47	0.1709	116,854.03	0.2083
Works of art collectors' pieces and antiques.	104,825.36	0.0553	22,936.54	0.0409
Project goods; some special uses.	40,525.53	0.0214	14,577.88	0.0260
Miscellaneous goods.	586,316.24	0.3092	295,848.94	0.5275
India's total export	189,634,841.76		56,087,849.49	

**Export :: Region-wise**

Values in Rs. Lacs

<b>Region</b>	<b>2014-2015</b>	<b>%Share</b>	<b>2015-2016(Apr-Jul)</b>	<b>%Share</b>
EU Countries	30,146,631.48	15.8972	9,364,228.40	16.6956
European Free Trade Associatipn (EFTA)	826,824.58	0.4360	443,568.07	0.7908
Other European	3,420,119.94	1.8035	868,617.08	1.5487

Countries				
Southern African Customs Union (SACU)	3,377,695.50	1.7812	939,955.74	1.6759
Other South African Countries	1,964,477.61	1.0359	452,151.27	0.8061
West Africa	4,267,219.50	2.2502	1,273,255.99	2.2701
Central Africa	765,788.28	0.4038	254,695.67	0.4541
East Africa	6,195,827.80	3.2672	1,576,449.98	2.8107
North Africa	3,484,843.19	1.8377	1,133,984.72	2.0218
North America	29,038,536.61	15.3129	9,970,568.82	17.7767
Latin America	7,036,743.52	3.7107	1,672,059.01	2.9811
East Asia (Oceania)	1,968,280.58	1.0379	680,958.20	1.2141
ASEAN	19,448,105.38	10.2556	5,109,883.48	9.1105
West Asia- GCC	30,110,249.83	15.8780	8,965,208.36	15.9842
Other West Asia	6,828,634.50	3.6009	1,753,737.59	3.1268
NE Asia	23,093,717.51	12.1780	6,791,949.50	12.1095
South Asia	12,525,507.80	6.6051	3,868,471.75	6.8972
CARs Countries	369,619.10	0.1949	84,060.63	0.1499
Other CIS Countries	1,706,557.82	0.8999	397,549.98	0.7088
Unspecified	3,059,461.23	1.6133	486,495.23	0.8674
India's Total Export	189,634,841.76		56,087,849.49	

Table 5 – Total Trade by Countries (Values in Crore)

Rank	Country	Export	Import	Total Trade	Trade Balance
1.	China	73,030.43	369,565.36	442,595.79	- 296,534.93
2.	USA	259,427.52	133,420.60	392,848.12	126,006.91
3.	UAE	201,852.69	159,624.88	361,477.57	42,227.81
4.	Saudi Arab	68,029.68	171,220.87	239,250.55	- 103,191.18
5.	Switzerland	6,538.75	135,367.33	141,906.08	- 128,828.58
6.	Germany	46,061.97	78,181.10	124,243.06	-32,119.13
7.	Hong Kong	83,118.57	34,088.62	117,207.20	49,029.95
8.	Indonesia	24,674.35	91,845.35	116,519.71	-67,171.00
9.	Korea RP	28,084.74	82,720.09	110,804.82	-54,635.35
10.	Malaysia	35,614.11	67,918.84	103,532.95	-32,304.73
11.	Singapore	59,853.98	43,552.30	103,406.28	16,301.67
12.	Nigeria	16,375.91	83,433.00	99,808.91	-67,057.09
13.	Belgium	33,717.99	65,938.74	99,656.73	-32,220.75
14.	Qatar	6,442.94	89,064.12	95,507.06	-82,621.18
15.	Japan	32,835.69	61,990.40	94,826.08	-29,154.71
16.	Iraq	5,089.54	86,778.73	91,868.27	-81,689.19
17.	Kuwait	7,332.91	81,510.70	88,843.60	-74,177.79
18.	U k	56,969.07	30,732.80	87,701.87	26,236.27
19.	Iran	25,529.62	54,588.48	80,118.10	-29,058.86
20.	Australia	17,001.21	62,701.03	79,702.24	-45,699.82

21.	Venezuela	1,580.04	71,585.80	73,165.84	-70,005.75
22.	South africa	32,363.26	39,741.28	72,104.55	-7,378.02
23.	Unspecified	25,297.19	46,343.83	71,641.02	-21,046.64
24.	Brazil	36,340.24	33,036.54	69,376.78	3,303.71
25.	France	30,323.42	27,030.05	57,353.48	3,293.37
	Total of top countries	1,213,485.83	2,201,980.83	3,415,466.66	-988,495.00
	India's total	1,896,348.41	2,736,676.99	4,633,014.63	-840,328.58
	% Share of top countries	63.99	80.46	73.72	117.63

Year: 2015-2016 (April-July)

Rank	Country	Export	Import	Total Trade	Trade Balance
1.	China p rp	19,283.26	127,128.57	146,411.83	-107,845.31
2.	USA	89,387.84	43,928.64	133,316.48	45,459.20
3.	UAE	65,294.92	46,154.86	111,449.78	19,140.06
4.	Saudi Arab	14,122.36	51,156.72	65,279.08	-37,034.36
5.	Switzerland	1,874.21	38,977.26	40,851.46	-37,103.05
6.	Germany	15,060.83	25,623.38	40,684.20	-10,562.55
7.	Hong Kong	25,453.28	13,177.16	38,630.44	12,276.12
8.	Indonesia	6,090.83	31,237.32	37,328.15	-25,146.49
9.	Korea RP	7,775.28	28,525.11	36,300.38	-20,749.83
10.	Singapore	16,079.63	16,964.26	33,043.89	-884.64
11.	Iraq	2,501.65	30,402.80	32,904.46	-27,901.15

12.	Japan	12,050.97	20,571.67	32,622.64	-8,520.69
13.	Belgium	10,388.92	20,233.55	30,622.48	-9,844.63
14.	UK	19,254.66	11,365.70	30,620.37	7,888.96
15.	Nigeria	4,851.31	25,605.59	30,456.90	-20,754.28
16.	Malaysia	9,878.30	19,669.57	29,547.87	-9,791.27
17.	Iran	6,545.53	18,591.58	25,137.12	-12,046.05
18.	Australia	5,901.43	19,002.80	24,904.23	-13,101.37
19.	Qatar	2,307.29	21,530.09	23,837.39	-19,222.80
20.	South Africa	8,857.95	14,351.73	23,209.69	-5,493.78
21.	Unspecified	3,020.87	18,961.79	21,982.66	-15,940.93
22.	Thailand	6,557.90	12,608.31	19,166.22	-6,050.41
23.	Italy	8,719.18	8,888.16	17,607.34	-168.98
24.	France	10,260.92	5,993.59	16,254.51	4,267.33
25.	Kuwait	2,843.51	13,115.58	15,959.08	-10,272.07
	Total	374,362.83	683,765.80	1,058,128.63	-309,402.97
	India	560,878.48	855,993.85	1,415,554.82	-295,115.37
	% Share of top countries	66.75	79.88	74.75	104.84

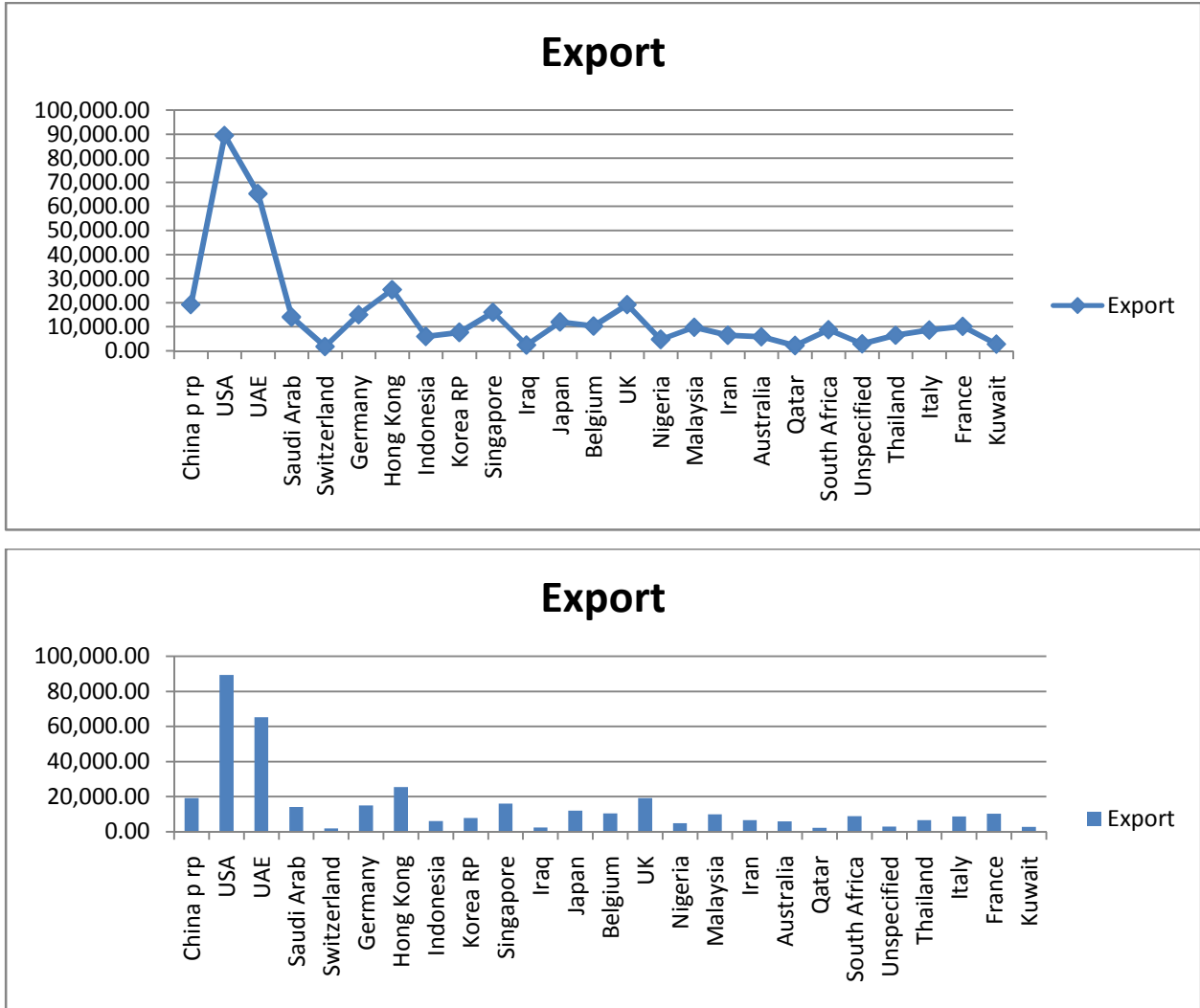


Figure 4 – Export of India Country Wise in the Current FY



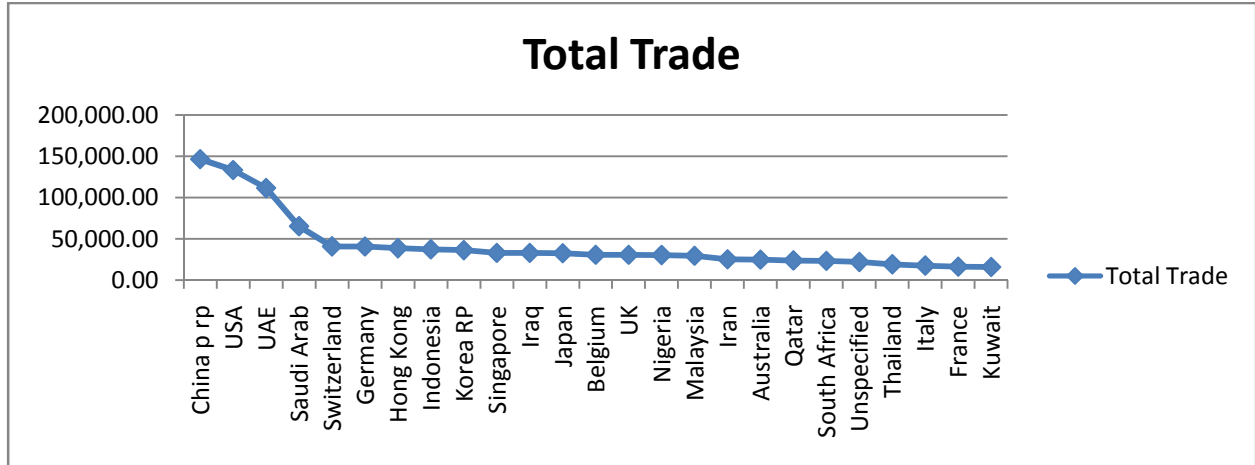


Figure 5 – Export of India Country Wise in the Current FY

## CONCLUSION

EXIM bank is one of the leading and primary institutions that is governed by Govt. of India to provide the assistance to export and import activities in India. The exporters and importers of the country are provided the financial and credit assistance so that they can work out the international trade effectively without any legal and economic hassle. In this research paper, the performances of Indian economy with respect to the EXIM policies are specified. In this work, the country wise and product wise data interpretation and analysis is done to evaluate the dimensions and scope of future growth.

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